

When you work with AssetMark, you're backed by a team of **due diligence professionals** with a **disciplined approach** to investment research...



We search the universe of over 850 investment managers looking for approaches and capabilities that fit into the way we construct portfolios



Our team of experienced due diligence professionals has knowledge, contacts and experience that goes beyond a database



We look for managers who offer innovative solutions and appreciate advisors' needs for transparent and disciplined processes



We evaluate the candidates for characteristics that will complement our existing strategists



The team's extensive 6-step review includes a comprehensive evaluation and visits to strategist's offices



The team presents final recommendations to the AssetMark Investment Committee

It's like a background check for your portfolio



Our Solutions fit into, and complement, our investment lineup, providing advisors with a range of solutions in each category, and diverse approaches to investing

The **Ins** and **Outs** of adding and removing strategists from our platform

In

Out

Value-added strategies that complement the offerings on our platform



Strategies that exhibit unexpected or unexplained performance

Experienced, tenured teams



Key personnel turnover

Repeatable investment processes



Shift in investment process or philosophy

Performance in-line with the stated investment and risk management philosophy



Ongoing performance that prompts questions about the effectiveness of the investment philosophy

Over **35** portfolio strategists added to the platform

Since
1996

Over **15** strategists removed

We continually monitor our investment providers and check in **each quarter**

We **publish** the results of our in-depth reviews and updates to help you understand the strategy's strengths, issues and expected performance patterns

AssetMark, Inc.

1655 Grant Street
10th Floor
Concord, CA 94520-2445
800-664-5345

www.assetmark.com

IMPORTANT INFORMATION

This is for informational purposes only, is not a solicitation, and should not be considered investment or tax advice. This information has been drawn from sources believed to be reliable, but its accuracy is not guaranteed, and is subject to change. **Investing involves risk, including the possible loss of principal. Past performance does not guarantee future results.** Asset allocation alone cannot eliminate the risk of fluctuating prices and uncertain returns. There is no guarantee that a diversified portfolio will outperform a non-diversified portfolio. No investment strategy, such as asset allocation, can guarantee a profit or protect against loss. Investors should discuss their particular situation with a qualified financial advisor and tax advisor.

For more complete information about the various investment solutions available, including the investment objectives, risks and fees, please refer to the Disclosure Brochure and applicable Fund Prospectus. Please read them carefully before investing. For a copy, please contact an AssetMark Consultant.

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22986 | C33476 | 6/2019 | EXP 12/31/20